

EXPORT CONTROL PROGRAM: UNDERSTANDING YOUR RESPONSIBILITIES TO CREATE EFFICIENCY

WHY THIS PROGRAM AND WHAT WILL I GAIN FROM IT? Trans-Border's Export Control Seminar is a must for every U.S. Exporter who wants to be compliant with the Export Administration Regulations (EAR). Did you know the Bureau of Industry and Security is now looking for violations? If your company is not aware of the Export Administration Regulations or the recent changes, it is time to take action.

WHO SHOULD ATTEND? Traffic Managers • Plant Managers • Compliance Officer • Purchasing Managers • Shipping/Receiving Personnel • ISO Managers • Sales Managers/Department • Customer Service Managers • anyone involved/concerned with Export compliance.

TOPICS COVERED:

- Prospect/Customer Screening: Due Diligence
- Sales Contracts Components/Pro-forma Invoice: how to create one and what information should be included?
- Value of a Pro-Forma Invoice to the Export Transaction
- End User/End Use and the EAR: what you should know about this
- Product Classification/Schedule B: where to go?
- Does your product require an export license; decision tree to determine this
- 10 General Prohibitions/License Exceptions
- Country Specific Requirements; packaging, legalization and pre-shipment inspections
- Identify payment issues; banking, open account, etc.
- Exporter responsibilities
- Forwarder responsibilities
- Export Declaration and Record Keeping
- Much more...

Creating awareness, Moving cargo, Building relationships...

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