

IMPORT DOCUMENTATION & PROCEDURES: CHAOS TO CONTROL

WHY THIS PROGRAM AND WHAT WILL I GAIN FROM IT? Through this process you will gain an in-depth understanding of the Import Process~ from negotiating terms with foreign sellers, moving goods through U.S. Customs to arrival at your door. This program will help determine how compliant your company is with all U.S. Import regulations. This program is a must for the experienced importer as well as the first time importer.

WHO SHOULD ATTEND? Purchasing Managers • Compliance Officer • Traffic Managers • Sales Department • Shipping/Receiving Personnel • Financial Officer • Sales Managers • Customer Service Managers and anyone involved/concerned with International shipments.

TOPICS COVERED:

- Inco-Terms/International Terms of Sale; how they affect the import process
- Documents to Control the Import Process; pro-forma invoice, purchase order, commercial invoice
- Defining all parties involved in the Import transaction along with their roles and responsibilities
- Role of Trans-Border and what you should expect
- Understanding the U.S. Customs clearance process
- Harmonized Tariff number; what is it, how does it affect my transactional costs and how do I pick my foreign suppliers?
- Determining the best mode of transport
- Compliance and Legal considerations of the Importer of Record/Mod Act; how does it affect you as the importer?
- Common mistakes to avoid in the import process.
- How an Import control program can be put in place to increase efficiencies of your company
- Record keeping responsibilities
- Much More

Creating awareness, Moving cargo, Building relationships...