

TBGFSNEWSLETTER



May 11, 2009

WE ARE TRANS-BORDER!!!

Last night I was thinking about what to write in the newsletter. It has been a long time since the last newsletter...way too long. Since the last newsletter went out we have had the good fortune to add many new customers, we have added new departments and the world has changed quite a bit.

WE ARE TRANS-BORDER a company committed to providing the highest level of customer service in the logistics world. We have 42 people working as hard & smart as they can in our corporate office in Latham, NY to provide the highest quality service to you.

WE ARE TRANS-BORDER a company that in the last couple of years has added on a full service in-house banking department to help you control the risk on your international business transactions.

WE ARE TRANS-BORDER a company that last year added on a Pricing Department that is solely focused on providing the best rates in a timely manner so that you can get more business by having the information quicker.

WE ARE TRANS-BORDER a company that has a full time compliance manager to assist you in regard to the many complex issues that occur both in the import and export world.

WE ARE TRANS-BORDER a company that does not just move freight, but offers insight, options, creativity and knowledge that enables you to provide better service to your customer.

WE ARE TRANS-BORDER a company that has on site ownership to provide guidance, support, knowledge and quick problem resolution.

WE ARE TRANS-BORDER

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Company Updates:

Andy Pritchard will be moving from the Ocean Export Department to the Sales Department...congratulations and good luck!! Andy will be covering the Massachusetts and Connecticut markets for Trans-Border.

Elizabeth Carter has moved from the Domestic Department to the Ocean Export Department.

Dave Baranowski has joined the Ocean Export Department.

Beth Fairall has also joined the Ocean Export Department.

Sincerity Nomahegan has joined the Import Department.

Kelly Jackson has joined the Air Export Department.

Becky Townsend has joined the Pricing Department.

Kyle Howard was selected as the Employee of the Quarter for January-March 2009. Congratulations!

Karyn Kokernak was the Employee of the Year for 2008. Congratulations!

Random Thoughts:

- 1) It is great to be writing a newsletter again!!
- 2) The other day my 5 year old put a fork in the toaster, put keys in the car ignition, pulled a tooth out of the dogs mouth, hid fruit snacks under his pillow and insisted on wearing his cleats to school – all happened between 7:00am and 8:45am...love that kid
- 3) The economy is tough and many of us are experiencing tough times...it is when things are tough that you really see the character of people
- 4) Stress – everyday we deal with this...I was heading out to Las Vegas with my 5 kids and wife to celebrate my dad's 80th birthday party...my wife broke her ankle 2 days before the trip...I was feeling stress pushing my wife in a wheel chair with 5 kids holding on to me on a 95 degree day going down the strip in Vegas – figured that would get at least a smirk!..was soooo happy to get back to work
- 5) Don't let your dog eat silly putty – trust me...not good
- 6) A friend told me about Twitter...just don't get it...I prefer to look someone in the eye to talk
- 7) Thanks - be safe, be kind, have fun and live

Jeffrey Millens – Executive Vice President



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